

Cowichan Valley Regional District	\$4,827	Single tenant (Central Island 911)
City of Nanaimo Ice Centre	\$10,500	Single tenant (TELUS)
Regional District of Nanaimo	\$13,860	Single tenant (Rogers)
Comox Valley Regional District	\$26,000	Multiple tenants (2)
City of Nanaimo College Heights	\$31,900	Multiple tenants (2)

ALTERNATIVES

1. To accept the offer from Rogers Communications Inc. of \$13,860 per year for the 2018 – 2023 term and to allow two additional five-year extensions commencing June 1, 2028 for the Statutory Right of Way Agreement.
2. To not accept the new Rogers Communications Inc. offer for the 2018 – 2023 term and attempt to negotiate a better rate.

FINANCIAL IMPLICATIONS

Alternative 1 From 2018 – 2023, the yearly income would be \$13,860 for the Rogers Cell Tower under the Statutory Right of Way Agreement.

All subsequent renewal options shall be the greater of Consumer Price Index adjustments – All Items for British Columbia or 10% for each renewal option.

Alternative 2 From 2018 – 2023 the yearly income would be contingent on an alternately negotiated rate.

STRATEGIC PLAN IMPLICATIONS

This Statutory Right of Way Agreement aligns with the RDN Strategic Plan key focus area “Focus on Economic Health”, specifically by supporting technology based industries. Allowing for the continuance of wireless telecommunications infrastructure to ensure wireless device users are well served in our region creates economic opportunities for individuals and businesses.



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Reviewed by:

- D. Wells, General Manager, Corporate Services
- P. Carlyle, Chief Administrative Officer