
TO: Electoral Area Services Committee **MEETING:** October 8, 2019
FROM: Catherine Morrison **FILE:** 7200-01 EVFD
 Manager, Emergency Services
SUBJECT: Extension Fire Department Apparatus Replacement

RECOMMENDATIONS

1. That the Board endorse awarding the purchase of a single-axle, 4-door fire rescue engine to Fort Garry Fire Trucks Ltd.
2. That the Board endorse releasing up to \$700,000 from the Extension Fire Service Vehicle and Equipment Reserve Fund to negotiate a contract with Fort Garry Trucks Ltd for the purchase of the fire rescue engine.

SUMMARY

The Regional District of Nanaimo (RDN) Board reviewed and approved a budget of \$500,000 over two years for the replacement of the Extension Fire Service 1994 Freightliner engine unit #4. The RDN received six responses to a Request for Proposals (RFP) for the design, manufacture and delivery of a new single axle, 4-door fire rescue engine. The response from Fort Garry Fire Trucks Ltd. was the highest weighted score, most closely matched the specifications and the company is a well-known supplier of this type of vehicle. The purchase would be funded with the \$250,000 approved for 2019 from reserves, add an additional \$450,000 from reserves in 2020.

BACKGROUND

The Extension Fire Department budgeted \$500,000 for the purchase of a new front-line engine with the cost split over two years as it was anticipated that once the order was placed, the new engine would take 12-18 months for construction and final invoice.

Extension Fire Department 1994 Freightliner engine unit #4 is 25 years old and needs to be replaced this year. The engine cannot be extended past 25 years as a duty engine for Fire Underwriters Insurance grading proposes. Due to budget constraints within small communities, Fire Underwriters has continued to recognized apparatus over twenty years with annual tests and deemed to be in excellent mechanical condition. After 25 years, the apparatus cannot be extended as a duty engine. Extension only has one duty engine, if the replacement does not occur, fire insurance grading recognition could be revoked, and insurance grades could be adversely affected in the community. If an order for a replacement engine is commenced, Fire Underwriters rating will not change.

All six proposals received are over the budgeted amount of \$500,000 and Board approval is required to move ahead. To secure the purchase of the new engine funds approved in 2019 of \$250,000 will be used with the final invoice expected in 2020 for the remaining funds.

Six (6) vendors responded as follows:

Proponent	Price (Net of GST)
Fort Garry Fire Trucks Ltd	\$693,826.52
Safetek	\$794,005.27
Hub	\$800,363.21
Rosenbauer	\$827,856.86
E-One	\$839,271.41
Pierce	\$960,619.71

The RDN Fire Services Coordinator, Manager of Emergency Services, Purchasing Manager along with the Extension Fire Department Fire Chief and Deputy Chief formed an evaluation committee, the proposals were ranked using a weighted score and criteria that included apparatus construction and design, service and warranty, references and total price.

The Extension Fire Department Society has been consulted and is in support of the evaluation committee recommendation to award the contract to Fort Gary Fire Trucks Ltd.

ALTERNATIVES

1. That the Board endorse awarding the purchase of a single-axle, 4-door fire rescue engine to Fort Garry Fire Trucks Ltd.
2. That the Board endorse releasing up to \$700,000 from the Extension Fire Service Vehicle and Equipment Reserve Fund to negotiate a contract with Fort Garry Trucks Ltd for the purchase of the fire rescue engine.

FINANCIAL IMPLICATIONS

As the tender process has resulted in a cost higher than originally anticipated, it will be necessary to utilize an additional \$200,000 from the reserve for a total of up to \$700,000. Emergency Services and Finance have worked with the Extension Fire Department to revise the 2020 budget and long-term capital plans to ensure that there are adequate reserve fund transfers for other capital purchases planned over the next 10 years.

Alternative 1

The quoted price of the Extension fire rescue engine net of the GST rebate is \$693,826.52. Up to \$700,000 is being requested which includes additional funds to negotiate minor amendments to the proposal and costs for two on-site visits to the manufacturer's facility.

Alternative 2

If the fire rescue engine is not awarded at this time, it is expected that the supply and manufacture costs will be higher in 2020 and the Fire Underwriters could increase insurance rates for residence in the area.

STRATEGIC PLAN IMPLICATIONS

Social Wellbeing - Make the Region a safe and vibrant place for all, with a focus on children and families in programs and planning.



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September 30, 2019

Reviewed by:

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- P. Carlyle, Chief Administrative Officer